Report and Financial Statements

31 March 2002

Deloitte & Touche Birmingham

## REPORT AND FINANCIAL STATEMENTS 2002

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### REPORT AND FINANCIAL STATEMENTS 2002

### OFFICERS AND PROFESSIONAL ADVISERS

#### DIRECTORS

D R Moorcroft

M F Jones

A J Walker

I R Fox

R M Simons

B F Smith

H J Jacobs

(appointed 8 September 2001)

J Taylor

(appointed 1 January 2003)

#### SECRETARY

H J Jacobs

(appointed 8 Sepember 2001)

H Wyeth

(resigned 8 September 2001)

#### REGISTERED OFFICE

10 Harborne Road

Edgbaston

Birmingham

B15 3AA

### BANKERS

National Westminster Bank plc

Chamber of Commerce House

36 Highfield Road

Edgbaston

Birmingham

B15 3BJ

#### SOLICITORS

Farrer & Company

66 Lincoln's Inn Fields

London

WC2A 3LH

### AUDITORS

Deloitte & Touche

Chartered Accountants

Birmingham

#### DIRECTORS' REPORT

The directors present their annual report and the audited financial statements for the year to 31 March 2002.

#### ACTIVITIES

The principal activities of the company during the period were to carry out the functions of the governing body for athletics in the UK and to facilitate the development of athletics from schools to clubs and the provision of competition from local to grand prix events.

#### RESULTS AND DIVIDEND

The surplus for the period of £133,529 (2001: £933,261) is primarily due to the income from TV rights and success in gaining sponsorship and the profit made on the major competitive events. These factors coupled with a controlled build up of infra structure cost resulted in the surplus exceeding the board's expectations. The increase in reserves to £1,209,149 gives the company some financial security in a sport where income is not guaranteed and costs are committed to serve the significant development programmes currently underway.

#### REVIEW OF DEVELOPMENTS AND FUTURE PROSPECTS

On 31 March 2002 the trade, assets and liabilities of Performance Athlete Services Limited were hived-up in to the company, the directors consider that the company will continue to trade satisfactorily.

#### DIRECTORS

The directors who served during the period and to the present date are listed on page 1.

#### DIRECTORS' AND OFFICERS' LIABILITY

Directors' and officers' liability insurance has been purchased by the company during the period.

#### EMPLOYEE INVOLVEMENT

The company has continued its practice of keeping employees informed of the factors affecting the performance of the company and other matters affecting them as employees. This is achieved through regular management and employee meetings. A newsletter is regularly prepared and distributed to all employees.

#### AUDITORS

Deloitte & Touche have expressed their willingness to continue in office as auditors and a resolution to reappoint them will be proposed at the forthcoming Annual General Meeting.

Approved by the Board of Directors and signed on behalf of the Board

Delulias

Secretary

24/3/3

## STATEMENT OF DIRECTORS' RESPONSIBILITIES

United Kingdom company law requires the directors to prepare financial statements for each financial period which give a true and fair view of the state of affairs of the company as at the end of the financial period and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to:

- · select suitable accounting policies and then apply them consistently
- make judgements and estimates that are reasonable and prudent
- · state whether applicable accounting standards have been followed
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

## INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF

## UK ATHLETICS LIMITED (A Company Limited by Guarantee)

We have audited the financial statements of UK Athletics Limited for the period ended 31 March 2002 which comprise the income and expenditure account, the statement of total recognised gains and losses, the balance sheet, the cash flow statement, reconciliation of net cashflows to movement in net funds and the related notes 1 to 20. These financial statements have been prepared under the accounting policies set out therein.

This report is made solely to the company's members, as a body, in accordance with section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

## Respective responsibilities of directors and auditors

As described in the statement of directors' responsibilities, the company's directors' are responsible for the preparation of the financial statements in accordance with applicable United Kingdom law and accounting standards. Our responsibility is to audit the financial statements in accordance with relevant United Kingdom legal and regulatory requirements and auditing standards.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report if, in our opinion, the directors' report is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the company is not disclosed.

We read the directors' report for the above year and consider the implications for our report if we become aware of any apparent misstatements.

#### Basis of audit opinion

We conducted our audit in accordance with United Kingdom auditing standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion, we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### Opinion

In our opinion, the financial statements give a true and fair view of the state of the company's affairs as at 31 March 2002 and of its surplus for the period then ended and have been properly prepared in accordance with the Companies Act 1985.

Deloitte & Touche

Chartered Accountants and Registered Auditors

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Birmingham

7 Opril 2003

## INCOME AND EXPENDITURE ACCOUNT Year to 31 March 2002

	Note	Year to 31 March 2002	Period from 1 January
			2000 to
			31 March
			2001
			(as restated)
		£	£
INCOME	3		
Sponsorship and promotions		9,632,157	12,395,613
Grants	5	537,832	715,238
Other income		349,408	406,938
Donation		33,678	
Income from initiatives		249,066	130,517
		10,802,141	13,648,306
EXPENDITURE			
Event promotion and initiatives		7,893,899	9,570,960
Competition co-ordination		203,750	187,965
Development		1,569,394	1,062,990
Anti-doping and related		(15,997)	230,125
Strategy and co-ordination		332,851	339,360
Promotion and communication		555,501	419,124
Direct regional, club and league support		59,183	65,919
National Athletics Centre		94,012	42,514
Gift aid donation to British Athletics Foundation		0	500,000
		10,692,593	12.418,957
SURPLUS FROM OPERATING ACTIVITIES	6		
		109,548	1,229,349
Interest received		62,346	178,715
SURPLUS ON ORDINARY ACTIVITIES			
BEFORE TAXATION		171,894	1,408,064
Tax on ordinary activities	7	(38,365)	(474,803)
SURPLUS ON ORDINARY ACTIVITIES AFTER TAXATION		133,529	933,261

<sup>\*</sup> For details of restatement please see note 2.

All income and expenditure derives from continuing activities.

## STATEMENT OF TOTAL RECOGNISED GAINS AND LOSSES Year to 31 March 2002

	Year to 31 March 2002	Period from 1 January 2000 to 31 March 2001 (as restated)
Surplus for the financial year	£ 133,529	£ 933,261
Total recognised gains and losses relating to the year	133,529	933,261
Prior year adjustment*	24,057	
Total gains and losses recognised since last annual report	157,586	

<sup>\*</sup> For details of restatement please see note 2.

### BALANCE SHEET 31 March 2002

		31 Mar	ch 2002	31 Marc	And the second
	Note	£	£	£	(as restated)
FIXED ASSETS	3				
Intangible assets	8		(68,775)		2
Tangible assets	9		30,463		69,219
Investment	11		2		2
CURRENT ASSETS					
Debtors	12	4,709,722		5,678,887	
Cash at bank and in hand					
Free cash		796,074		1,725,926	
Restricted cash	13	498,009			
		6,003,805		7,404,813	
CREDITORS: amounts falling due					
within one year	14	(4,756,346)		(6,398,415)	
NET CURRENT ASSETS			1,247,459		1,006,398
TOTAL ASSETS LESS CURRENT					
LIABILITIES			1,209,149		1,075,619
RESERVES					
Accumulated fund	15		1,209,149		1,075,619

<sup>\*</sup> For details of restatement please see note 2.

These financial statements were approved by the Board of Directors on Signed on behalf of the Board of Directors

David Moorcroft

24.3.03

## CASH FLOW STATEMENT Year to 31 March 2002

		Note	Note	Year to 31 March 2002	Period from 1 January 2000 to 31 March 2001
				£	£
Cash flow from operating a	activities	16		(487,140)	685,184
Returns on investments and Interest received	d servicing of finance			62,346	178,715
Taxation				(474,642)	(39,471)
Capital expenditure and fin Purchase of tangible fixed as				(56,304)	(17,317)
Acquistions and disposals Consideration		10	(106,543)		
Cash acquired			630,440	523,897	and the state
(Decrease)/Increase in cash	in the period		At 18	(431,843)	807,111

Reconciliation of net cash flow to movement in net funds		Year to 31 March 2002	Period from 1 January 2000 to 31 March 2001
to movement in her table now to movement in her minus		£	£
(Decrease)/Increase in cash in the period	17	(431,843)	807,111
Net funds at 1 April 2001/1 January 2000		1,725,926	918,815
Net funds at 31 March 2002/31 March 2001		1,294,083	1,725,926

### NOTES TO THE ACCOUNTS Year ended 31 March 2002

#### 1. ACCOUNTING POLICIES

The financial statements are prepared in accordance with applicable United Kingdom law and accounting standards. The particular accounting policies adopted are described below.

#### Accounting convention

The financial statements are prepared under the historical cost convention.

#### Income

Sponsorship and income from significant television contracts is recognised by allocating cash received against the number of attributed events each year. Other income is recognised on the day it becomes contractually payable.

Grants are recognised on the day they are received, or on the first day of the grant period, whichever is the later.

Interest is recognised on the basis of amounts received in the period.

#### Intangible Assets - Goodwill

Goodwill reflects the acquisition of assets and liabilities and is amortised over one year, where this reflects the nature of the assets and liabilities aguired.

#### Tangible fixed assets

Significant tangible fixed assets are stated at cost and are depreciated from the month of purchase at the following annual rates:

Computer equipment 33.3%
Office equipment 20%
Building improvements 20%

#### Deferred Tax

Deferred taxation is provided in full on timing differences that result in an obligation at the balance sheet date to pay more tax, or a right to pay less tax, at a future date, at rates expected to apply when they crystallise based on current tax rates and law. Timing differences arise from the inclusion of items of income and expenditure in taxation computations in periods different from those in which they are included in financial statements. Deferred tax is not provided on timing differences arising from the revaluation of fixed assets where there is no binding contract to dispose of these assets. Deferred tax assets are recognised to the extent that it is regarded as more likely than not that they will be recovered.

#### Pensions

The company operates a defined contribution pension scheme and the pension charge represents the amount payable by the company for the financial year.

## NOTES TO THE ACCOUNTS Year ended 31 March 2002

### 2. PRIOR YEAR ADJUSTMENTS

Following the adoption of Financial Reporting Standard 19 "Deferred Tax" during the current year, comparative figures have been restated in the company's income and expenditure account, balance sheet, statement of total recognised gains and losses and the notes to the accounts. The effect on the company's previously reported results and net assets for 2001 has been to convert a surplus for the year of £901,002 to a surplus of £933,261 and to increase net assets by £24,057. The effect of the change in accounting policy has been to increase the company surplus for the year by £10,727 (2001 – increase of £32,259).

In the year to 31 March 2001, central services and administrative costs were separately stated in the income and expenditure account. This has now been restated by allocating an appropriate amount to the other expenditure categories to reflect a truer cost of running those activities. This treatment has been adopted for both periods reported in these financial statements and has no effect on the surplus for either period.

#### 3. INCOME

Income represents amounts derived from the provision of goods and services and grants received which fall within the company's ordinary activities within the United Kingdom after deduction of value added tax.

## 4. INFORMATION REGARDING DIRECTORS AND EMPLOYEES

	Year to 31 March 2002	Period from 1 January 2000 to 31 March 2001
Directors' remuneration	£	£
Emoluments	200,441	165,773
Contribution to a money purchase pension scheme	13,262	11,146
Number of directors who are members of a money	No	No
purchase scheme	3	2
Remuneration of the highest paid director		
Emoluments Company contributions to a money purchase scheme	82,987 5,975	

## NOTES TO THE ACCOUNTS Year ended 31 March 2002

## 4 INFORMATION REGARDING DIRECTORS AND EMPLOYEES CONTINUED

	Year to 31 March 2002	Period from 1 January 2000 to 31 March
		2001
	£	£
Employee costs during the year (including directors)		
Wages and salaries	841,979	654,425
Social security costs	82,251	61,575
Pension costs	47,460	38,147
	971,690	754,147
		No.
	Year to	Period from
	31 March	1 January
	2002	2000 to
		31 March
		2001
Average number of employees by category	No	No
Development	14.0	9.0
Competition	3.0	2.5
Chief Executive's Office & Communications	8.5	6.5
Operations	13.5	8.0
	4-0-10	5957
	39.0	26.0

## NOTES TO THE ACCOUNTS Year ended 31 March 2002

Grants include the following:	19-23-20-27-00		
Crame metade die following:	Year to		Period from
	31 March		1 Januar
and the second of the second o	2002		2000 to
			31 March
			200
	£		4
Sport England			
UK Sport	461.160		7,500
International Amateur Athletic Federation	461,160		569,545
Sportsmatch	30,000		31,827
Other	46,672		50,000
	40,072		56,366
	537,832		715,238
	557,052		/12:430
OPERATING SURPLUS			
Operating surplus income over expenditure	Year to		Period from
is after charging:	31 March		1 January
	2002		2000 to
			31 March
			2001
	£		£
Auditors' remuneration	12,000		10.000
Depreciation of tangible fixed assets	40,994		10.000
Write off of tangible fixed assets	54,066		39,416
TAX ON SURPLUS ON ORDINARY ACTIVITIES			
Analysis of the tax charge in the year			
		Year to	Period
		31 March	from
*		2002	1 January
			2000 to
			31 March
			2001
Current tax		£	£
Corporation tax at 30% based on the profit for the year		58,528	207.000
Adjustment in respect of prior periods		(9,436)	507,062
		49,092	507,062
Deferred tax			
Adjustment in respect of prior years		(9,019) (1,708)	(32,259)
	10		***
		38,365	474,803

### NOTES TO THE ACCOUNTS Year ended 31 March 2002

### 7 TAX ON SURPLUS ON ORDINARY ACTIVITIES (CONTINUED)

### Factors affecting the tax charge for the year

The current tax charge arising in respect of the year is higher (2001 - higher) than the standard rate of UK corporation tax (30%). The differences are explained below.

	Year to 31 March 2002	Period from 1 January 2000 to 31 March 2001
	£	
Surplus on ordinary activities before tax		£
Surplus on ordinary activities before tax	171,904	1,408,064
Expected charge at 30% Effects of:	51,571	422,419
Expenses not deductible for tax		
purposes	10,742	52,986
Capital allowances in excess of	20.204	******
depreciation	28,384	5,990
Movement in short term timing differences	(19,365)	25,667
Rounding	1	
Marginal relief	(12,805)	
Prior period adjustments	(9,436)	
Current tax charge for the year	49,092	507,062

### NOTES TO THE ACCOUNTS Year ended 31 March 2002

### 8. INTANGIBLE ASSETS

	Goodwill
Cost	£
At 1 April 2001	
Additions	(60 THE)
Written off	(68,775)
At 31 March 2002	(68,775)
Amortisation	
At 1 April 2001	
Charge for the period	
Written off	
At 31 March 2002	
Net book value	_
At 31 March 2002	(68,775)
At 31 March 2001	

Goodwill reflects the acquisition of assets and liabilities on 31st March 2002 from Performance Athlete Services Limited. The balance is to be amortised over one year, reflecting the current nature of the assets and liabilities acquired.

### 9. TANGIBLE FIXED ASSETS

	Computer equipment £	Office equipment £	Building improvements	Total
Cost		_		T
At 1 April 2001	68,648	48,162	5,023	121.833
Additions	35,069	18,715	2,520	56,304
Written off	(43,664)	(38,562)	(7,543)	(89,769)
At 31 March 2002	60,053	28,315		88,368
Accumulated depreciation				
At 1 April 2001	35,883	15,333	1,398	52,614
Charge for the period	29,037	10,868	1,089	40,994
Written off	(22,588)	(10,628)	(2,487)	(35,703)
At 31 March 2002	42,332	15,573		57,905
Net book value				
At 31 March 2002	17,721	12,742		30,463
At 31 March 2001	32,765	32,829	3,625	69,219

### NOTES TO THE ACCOUNTS Year ended 31 March 2002

#### 10. TRANSFER OF TRADE AND ASSETS

On 31 March 2002 the trade, the following assets and liabilities of Performance Athlete Services Limited were hived-up into the company:

		Note	Book value
Debtors Cash Creditors			72,042 630,440 (527,164)
Consideration: settled by inter-compa	ny account		175,318 (106,543)
Negative goodwill		8	68,775

The directors consider the net book value of the assets to reflect their fair value.

#### 11. INVESTMENTS HELD AS FIXED ASSETS

	2002	2001
	£	£
Investment in subsidiary held at cost	2	2
		_

The investment represents 100% of the ordinary share capital of World Championships in Athletics London 2005 Limited, a company incorporated in England and Wales.

#### 12. DEBTORS

	2002	2001 Restated
	£	£
Trade debtors Other debtors Deferred tax Value added tax Prepayments and accrued income	2,836,385 458,617 34,784 197,174 1,182,762	4,494,616 402,841 24,057 757,373
	4,709,722	5,678,887

Trade debtors include sponsorship and TV rights invoiced at the end of the period, but not contractually due until April 2002.

### UK ATHLETICS LIMITED

### (A Company Limited by Guarantee)

### NOTES TO THE ACCOUNTS Year ended 31 March 2002

### 12. DEBTORS (CONTINUED)

	2002	2001 Restated
Movement on deferred taxation balance in the period	£	£
Opening balances Credit to profit and loss account	24,057 10,727	(8,202) 32,259
Closing balance	34,784	24,057
Analysis of deferred tax balance	2002	2001 Restated
	£	£
Capital allowances in excess of depreciation Short term timing differences	28,482 6,302	(1,610) 25,667
	34,784	24,057

#### 13. CASH

Restricted cash is held for the funding of certain events and can only be utilised to meet certain classes of liabilities.

#### 14. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

2002	2001
£	£
353,023	419,864
	295,600
88,175	18.687
102,040	527,591
31,695	12,959
1,442,848	3.064,596
2,738,565	2,059,118
4,756,346	6,398,415
	\$8,175 102,040 31,695 1,442,848 2,738,565

Deferred income represents amounts invoiced in advance of events and activities due to take place in the following year.

### NOTES TO THE ACCOUNTS Year ended 31 March 2002

#### 15. ACCUMULATED FUND

Balance at 1 April 2001 Prior period adjustment Surplus for the period	1,051,563 24,057 133,529
Balance at 31 March 2002	1,209,149

## 16. RECONCILIATION OF SURPLUS FROM OPERATING ACTIVITY TO OPERATING CASH FLOWS

	Year to 31 March 2002	Period from 1 January 2000 to 31 March
		2001
	£	£
Operating surplus	109,548	1,229,349
Depreciation	40,994	39,416
Write off of fixed assets	54,066	100000000000000000000000000000000000000
Increase in debtors	1,051,934	(771,620)
Increase in creditors	(1,743,682)	188,039
Net cash (outflow)/inflow from operating activities	(487,140)	685.184

## 17. ANALYSIS OF NET FUNDS

	At 31 March 2001	Cash Flow £	At 31 March 2002 £
Cash at bank and in hand	1,725,926	(431,843)	1,294,083

### 18. CAPITAL COMMITMENTS

There were no capital commitments contracted for but not provided at 31 March 2001 of 31 March 2002.

### NOTES TO THE ACCOUNTS Year ended 31 March 2002

#### 19. RELATED PARTIES

The following related party transactions occurred during the period (including VAT), in relation to direct costs incurred by UK Athletics Limited and recharged to the related party, or the recharge of costs incurred by UK Athletics Limited in respect of shared office costs and accommodation:

	Income	Debtor at 31 March 2002	Costs	Creditor at 31 March 2002
	£	£	£	£
Performance Athlete Services Limited British Athletic Foundation	363,343 5,000	81,758	111,292 17,213	18
British Athletics Benevolent Fund World Championships in Athletics 2005 Limited UK Athletics 98 Limited	458	458 110		+
In addition, the following transactions took place in respect of sponsorship agreements:				11 1/2
Performance Athlete Services Limited			462,821	M yith

Mr David Moorcroft and Mr Maxwell Jones were also directors of Performance Athlete Services Limited. In addition to the disclosed transactions above, UK Athletics provided an indemnity to Performance Athlete Services Limited for unpaid Schedule E taxation liabilities relating to the years 1997 to 2001.

UK Athletics Limited is the sole Trustee of both British Athletic Foundation and British Athletics Benevolent Fund, charities registered in England.

World Championships in Athletics 2005 Limited is a wholly owned subsidiary of UK Athletics Limited.

UK Athletics Limited was the beneficiary of a commercial contract with Reebok UK, which was entered into by UK Athletics 98 Limited and transferred upon UK Athletics Limited being acknowledged as the governing body for athletics in the UK.

#### 20. GUARANTEE

The four members of the company have agreed to contribute £1 each to t he assets of the company in the event of it being wound up.