Report and Financial Statements

31 March 2003

Deloitte & Touche LLP Birmingham

## REPORT AND FINANCIAL STATEMENTS 2003

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#### REPORT AND FINANCIAL STATEMENTS 2003

#### OFFICERS AND PROFESSIONAL ADVISERS

#### DIRECTORS

D R Moorcroft

M F Jones

A J Walker

I R Fox

R M Simons

B F Smith

H J Jacobs

J R Taylor

(appointed 1 January 2003)

#### SECRETARY

H J Jacobs

#### REGISTERED OFFICE

10 Harborne Road Edgbaston Birmingham B15 3AA

#### BANKERS

National Westminster Bank plc Chamber of Commerce House 36 Highfield Road Edgbaston Birmingham B15 3BJ

#### SOLICITORS

Farrer & Company 66 Lincoln's Inn Fields London WC2A 3LH

#### **AUDITORS**

Deloitte & Touche LLP Chartered Accountants Birmingham

#### DIRECTORS' REPORT

The directors present their annual report and the audited financial statements for the year to 31 March 2003.

#### ACTIVITIES

The principal activities of the company during the period were to carry out the functions of the governing body for athletics in the UK and to facilitate the development of athletics from schools to clubs and the provision of competition from local to grand prix events.

#### RESULTS

The surplus for the period of £85,642 (2002: £133,529) is due to success in gaining sponsorship and the profit made on the major competitive domestic events. These factors coupled with a controlled build up of infra structure cost resulted in the surplus exceeding the board's expectations. The increase in reserves to £1,294,792 gives the company some financial security in a sport where income is not guaranteed and costs are committed to serve the significant development programmes currently underway. Approximately £0.5m has been expended during the year on a significant new club development programme.

In accordance with the Memorandum and Articles of Association, no dividend can be paid and this is unchanged since incorporation.

#### REVIEW OF DEVELOPMENTS AND FUTURE PROSPECTS

On 31 March 2002 the trade, assets and liabilities of Performance Athlete Services Limited were hived-up in to the company. The income and expenditure related to these activities for the year to 31 March 2003 are included in the income and expenditure account on page 5. The directors consider that UK Athletics Ltd will continue to trade satisfactorily and to provide a sound basis for the future of the sport.

#### DIRECTORS

The directors who served during the period and to the present date are listed on page 1.

#### DIRECTORS' AND OFFICERS' LIABILITY

Directors' and officers' liability insurance has been purchased by the company during the period.

#### EMPLOYEE INVOLVEMENT

The company has continued its practice of keeping employees informed of the factors affecting the performance of the company and other matters affecting them as employees. This is achieved through regular management and employee meetings. A newsletter is regularly prepared and distributed to all employees.

#### **AUDITORS**

On 1 August 2003, Deloitte & Touche, the Company's auditors transferred their business to Deloitte & Touche LLP, a limited liability partnership incorporated under the Limited Liability Partnership Act 2000. The Company's consent has been given to treating the appointment of Deloitte & Touche as extending to Deloitte & Touche LLP with effect from 1 August 2003 under provision of section 26(5) of the Companies Act 1989. A resolution to re-appoint Deloitte & Touche LLP as the Company's auditor will be proposed at the Annual General Meeting.

Approved by the Board of Directors and signed on behalf of the Board

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Secretary

#### STATEMENT OF DIRECTORS' RESPONSIBILITIES

United Kingdom company law requires the directors to prepare financial statements for each financial period which give a true and fair view of the state of affairs of the company as at the end of the financial period and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to:

- · select suitable accounting policies and then apply them consistently
- · make judgements and estimates that are reasonable and prudent
- state whether applicable accounting standards have been followed
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

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## INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF

#### **UK ATHLETICS LIMITED**

(A Company Limited by Guarantee)

We have audited the financial statements of UK Athletics Limited for the year ended 31 March 2003 which comprise the income and expenditure account, the balance sheet, the cash flow statement, reconciliation of net cashflows to movement in net funds and the related notes 1 to 19. These financial statements have been prepared under the accounting policies set out therein.

This report is made solely to the company's members, as a body, in accordance with section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

#### Respective responsibilities of directors and auditors

As described in the statement of directors' responsibilities, the company's directors are responsible for the preparation of the financial statements in accordance with applicable United Kingdom law and accounting standards. Our responsibility is to audit the financial statements in accordance with relevant United Kingdom legal and regulatory requirements and auditing standards.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report if, in our opinion, the directors' report is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the company is not disclosed.

We read the directors' report for the above year and consider the implications for our report if we become aware of any apparent misstatements.

#### Basis of audit opinion

We conducted our audit in accordance with United Kingdom auditing standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion, we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### Opinion

In our opinion, the financial statements give a true and fair view of the state of the company's affairs as at 31 March 2003 and of its surplus for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Deloitte & Touche LLP

Chartered Accountants and Registered Auditors

Birmingham

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# INCOME AND EXPENDITURE ACCOUNT Year to 31 March 2003

		Note :	Year to 31 March 2003	Year to 31 March 2002
				TIXED ARREIS.
			£	£
INCOME		2		
Sponsorship and promotions			10,557,529	9,632,157
Grants		4	4,738,519	537,832
Other income			414,182	349,408
Donation			260,000	33,678
Income from initiatives			412,193	249,066
231,073**			16,382,423	10,802,141
				Alex Hert
EXPENDITURE				Manufacture 1
Event promotion and initiatives			7,813,217	7,893,899
Performance			5,181,754	0
Competition co-ordination			218,250	203,750
Development			1,610,401	1,569,394
Anti-doping and related	INTRABILITY.		132,829	(15,997)
Strategy and co-ordination			475,177	332,851
Promotion and communication			375,443	555,501
Direct regional, club and league sur	port		516,077	59,183
National Athletics Centre				94,012
			16,323,148	10,692,593
SURPLUS FROM OPERATING	ACTIVITIES	5	59,275	109,548
MINIST TO ME				
Interest received			59,048	62,346
SURPLUS ON ORDINARY ACT BEFORE TAXATION			118,323	171,894
Tax on ordinary activities		6	(32,681)	(38,365)
SURPLUS ON ORDINARY ACT AFTER TAXATION	TIVITIES	14	85,642	133,529

All income and expenditure derives from continuing activities.

There are no recognised gains or losses other than the results for the current financial year and the preceeding financial year.

### BALANCE SHEET 31 March 2003

			31 Marc	h 2003	31 March	2002
		Note	£	£	£	£
FIXED ASSETS						
Intangible assets		7	-		(68,775)	
Tangible assets		8	15,708		30,463	
Investment		10			2	
				15,708		(38,310)
CURRENT ASSETS						
Debtors		11	3,702,811		4,709,722	
Cash at bank and in hand	CO TACH					
Free cash			305,195		796,074	
Restricted cash		12	1,440,010		498,009	240
			-			
			5,448,016		6,003,805	
CREDITORS: amount	s falling due					
within one year	Wilder Co.	13	(4,168,933)		(4,756,346)	
					, mart 10, 151	
NET CURRENT ASSE	CTS			1,279,083		1,247,459
TOTAL ASSETS LESS	CUDDENT				des but the	
LIABILITIES	CORRENT			1,294,791		1,209,149
LIABILITIES	ANI-USUM.			:		
RESERVES	ATELEE.			A DISTRICT		
Accumulated fund		.14		1,294,791		1,209,149

These financial statements were approved by the Board of Directors on Signed on behalf of the Board of Directors

David Moorcroft

## CASH FLOW STATEMENT Year to 31 March 2003

	Note	Year to 31 March 2003		Year to 31 March 2002
				£
		£		
Cash flow from operating activities	15	437,118		(487,140)
Returns on investments and servicing of				
finance Interest received		59,048		62,346
Taxation		(45,044)		(474,642)
Capital expenditure and financial investme Purchase of tangible fixed assets	ent			(56,304)
Acquistions and disposals Consideration Cash acquired	11 200		(106,543) 630,440	
				523,897
Increase/(Decrease) in cash in the period	16	451,122		(431,843)
			11 181	
			Year to 31 March 2003	Year to 31 March 2002
Reconciliation of net cash flow to movement	nt in net funds			£
			£	
Increase/(Decrease) in cash in the period		16	451,122	(431,843)
Net funds at 1 April 2002/1 April 2001		_	1,294,083	1,725,926
Net funds at 31 March 2003/31 March 200	2		1,745,205	1,294,083

### NOTES TO THE ACCOUNTS Year ended 31 March 2003

#### 1. ACCOUNTING POLICIES

The financial statements are prepared in accordance with applicable United Kingdom law and accounting standards. The particular accounting policies adopted are described below.

#### Accounting convention

The financial statements are prepared under the historical cost convention.

#### Income

Sponsorship and income from significant television contracts is recognised by allocating cash received against the number of attributed events each year. Other income is recognised on the day it becomes contractually payable.

Grants are recognised on the day they are received, or on the first day of the grant period, whichever is the later.

Interest is recognised on the basis of amounts received in the period.

#### Intangible Assets - Goodwill

Goodwill reflects the acquisition of assets and liabilities and is amortised over one year, where this reflects the nature of the assets and liabilities aquired.

#### Tangible fixed assets

Significant tangible fixed assets are stated at cost and are depreciated from the month of purchase at the following annual rates:

Computer equipment		33.3%
Office equipment		20%
Building improvements		20%

#### **Deferred Tax**

Deferred taxation is provided in full on timing differences that result in an obligation at the balance sheet date to pay more tax, or a right to pay less tax, at a future date, at rates expected to apply when they crystallize based on current tax rates and law. Timing differences arise from the inclusion of items of income and expenditure in taxation computations in periods different from those in which they are included in financial statements.. Deferred tax assets are recognised to the extent that it is regarded as more likely than not that they will be recovered.

#### Pensions

The company operates a defined contribution pension scheme and the pension charge represents the amount payable by the company for the financial year.

#### 2. INCOME

Income represents amounts derived from the provision of goods and services and grants received which fall within the company's ordinary activities within the United Kingdom after deduction of value added tax.

## 3. INFORMATION REGARDING DIRECTORS AND EMPLOYEES

	Year to 31 March 2003	Year to 31 March 2002 £
	£	
Directors' remuneration		
Emoluments	322,890	200,441
	14.041	12.262
Contribution to a money purchase pension scheme	16,241	13,262
	No	No
Number of directors who are members of a money		
purchase scheme	3	3
Remuneration of the highest paid director		
Emoluments	92,700	82,987
Company contributions to a money purchase scheme	6,674	5,975

#### 3 INFORMATION REGARDING DIRECTORS AND EMPLOYEES CONTINUED

	Year to	Year to
	31 March	. 31 March
	2003	2002
		£
	£	
Employee costs during the year (including directors)		
Wages and salaries	2,551,553	841,979
Social security costs	232,994	82,251
Pension costs -	159,657	47,460
	2,944,204	971,690
	2,744,204	771,070
	Year to	Year to
	31 March	31 March
	2003	2002
	No	No
Average number of employees (Whole Time Equivalents) by category		
Development	15.4	14.0
Performance (employed by Performance Athlete Services Ltd in 2002 : 42.5)	41.5	
Competition	2.5	3.0
Chief Executive's Office & Communications	9.6	8.5
Strategy	1.5	
Local athletics delivery staff (previously treated as honorary or self-employed consultants)	60.0	
Operations	20.5	13.5
	***************************************	

#### 4. GRANTS

**	GHHITE		
	Grants include the following:	Year to	Year to
		31 March	31 March
		2003	2002
			£
		£	
	Sport England	1,758,388	
	UK Sport	2,835,131	461,160
	World and European athletics bodies	94,926	
	Sportsmatch	35,000	30,000
	Other	15,074	46,672
		4,738,519	537,832
5.	OPERATING SURPLUS		
	Operating surplus income over expenditure	Year to	Year to
	is after charging:	31 March	31 March
		2003	2002
			£
		£	
	Auditors' remuneration	20,000	12,000
	Depreciation of tangible fixed assets	14,755	40,994
	Goodwill credit	(68,775)	18
	Write off of tangible fixed assets	•	54,066
	write off of tangible fixed assets		34,000

A provision of £536,000 has been made at 31 March 2003 (2002 £nil) for the repayment of VAT claimed between 1999 and 2003. The company is currently in discussion with HM Customs & Excise about whether all its activities classify as "business activities" for VAT purposes. The directors believe they have a robust case though in order to be prudent, have made this provision.

## 6. TAX ON SURPLUS ON ORDINARY ACTIVITIES

Analysis	of	the	tax	charge	in t	he	vear
AHAIVSIS	U.L	LIIC	Lan	CHILL B.	***		

Analysis of the tax charge in the year	Year to 31 March 2003	Year to 31 March 2002 £
	£	
Current tax Corporation tax at 19% (2002:30%) based on the profit for the year Adjustment in respect of prior periods	26,000	58,528 (9,436)
	26,000	49,092
Deferred tax Origination and reversal of timing	8,602	(9,019)
differences Adjustment in respect of prior years	(1,921)	(1,708)
	32,681	38,365

## Factors affecting the tax charge for the year

The current tax charge arising in respect of the year is higher (2002 - lower) than the standard rate of UK corporation tax 19% (2002 - 30%). The differences are explained below.

corporation tay 19% (7002 = 3070), The differences are		
corporation tax 19% (2002 - 30%). The differences are explained	Year to 31 March 2003	Year to 31 March 2002
	£	£
Surplus on ordinary activities before tax	118,323	171,894
Expected charge at 19% (2002:30%) Effects of:	22,481	51,571
Expenses not deductible for tax purposes	11,730	10,742
Capital allowances in excess of depreciation	5,663	28,384
Movement in short term timing differences Amortisation	(806) (13,068)	(19,365)
Rounding Marginal relief	-	(12,805) (9,436)
Prior period adjustments  Current tax charge for the year	26,000	49,092

#### 7. INTANGIBLE ASSETS

	Goodwill £
Cost At 1 April 2002	(68,775)
At 31 March 2003	(68,775)
Amortisation At 1 April 2002 Charge for the period	68,775
At 31 March 2003	68,775
Net book value At 31 March 2003	e Coltabilius e discinium sin
At 31 March 2002	(68,775)

Goodwill reflects the acquisition of assets and liabilities on 31st March 2002 from Performance Athlete Services Limited. The balance is to be amortised over one year, reflecting the current nature of the assets and liabilities acquired.

#### 8. TANGIBLE FIXED ASSETS

	Computer equipment £	Office equipment £	Total £
Cost At 1 April 2002	60,053	28,315	88,368
		-	V 000000000000000000000000000000000000
At 31 March 2003	60,053	28,315	88,368
Depreciation			
At 1 April 2002	42,332	15,573	57,905
Charge for the year	9,092	5,663	14,755
At 31 March 2003	51,424	21,236	72,660
Net book value			
At 31 March 2003	8,629	7,079	15,708
At 31 March 2002	17,721	12,742	30,463

#### 9. TRANSFER OF TRADE AND ASSETS

On 31 March 2002 the trade, the following assets and liabilities of Performance Athlete Services Limited were hived-up into the company:

	Note	Book value £
Debtors Cash Creditors		72,042 630,440 (527,164)
Consideration: settled by inter-company account		175,318 (106,543)
Negative goodwill	7	68,775

The directors consider the net book value of the assets to reflect their fair value.

#### 10. INVESTMENTS HELD AS FIXED ASSETS

	2003 £	2002 £
At 1 April 2002 Disposal	2 (2)	2
At 31 March 2003		2

The investment represents 100% of the ordinary share capital of World Championships in Athletics London 2005 Limited, a company incorporated in England and Wales.

#### 11. DEBTORS

	2003	2002
	£	£
Trade debtors Other debtors Deferred tax Value added tax Prepayments and accrued income	2,295,680 65,265 28,103 156,233 1,157,530	2,836,385 458,617 34,784 197,174 1,182,762
	3,702,811	4,709,722

Trade debtors include sponsorship and TV rights invoiced at the end of the period, but not contractually due until April 2003.

## NOTES TO THE ACCOUNTS Year ended 31 March 2003

### 11. DEBTORS (CONTINUED)

	2002	2002
Movement on deferred taxation balance in the period	£	£
Opening balances (Debit)/Credit to profit and loss account	34,784 (6,681)	24,057 10,727
Closing balance	28,103	34,784
	2003	2002
Analysis of deferred tax balance		
	£	£
Capital allowances in excess of depreciation Short term timing differences	24,918 3,185	28,482 6,302
	28,103	34,784

#### 12. CASH

Restricted cash is held for the funding of certain events and activities and can only be utilised to meet certain classes of liabilities.

## 13. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	2003	2002
	£	
		£
Trade creditors Other taxation and social security Corporation tax Other creditors Deferred income Accruals	725,811 80,298 82,998 27,910 1,770,098 1,481,818	353,023 88,175 102,040 31,695 1,442,848 2,738,565
	4,168,933	4,756,346

Deferred income represents amounts invoiced in advance of events and activities due to take place in the following year.

#### 14. ACCUMULATED FUND

		r
Balance at 1 April 2002		1,209,149
Surplus for the period		85,642
Balance at 31 March 2003		1,294,791

## 15. RECONCILIATION OF SURPLUS FROM OPERATING ACTIVITY TO OPERATING CASH FLOWS

	31 March 2003	31 March 2002 £
	£	
Operating surplus Depreciation Amortisation Write off of fixed assets	59,275 14,755 (68,775)	109,548 40,994 - 54,066
Decrease in creditors	1,000,231 (568,370)	1,051,934 (1,743,682)
Net cash inflow/(outflow) from operating activities	437,118	(487,140)

### 16. ANALYSIS OF NET FUNDS

	At 31 March 2002	Cash Flow	At 31 March 2002
	£	£	£
Cash at bank and in hand	1,294,083	451,122	1,745,205

#### 17. CAPITAL COMMITMENTS

There were no capital commitments contracted for but not provided at 31 March 2002 or 31 March 2003.

### NOTES TO THE ACCOUNTS Year ended 31 March 2003

#### 18. RELATED PARTIES

The following related party transactions occurred during the period (including VAT), in relation to direct costs incurred by UK Athletics Limited and recharged to the related party, or the recharge of costs incurred by UK Athletics Limited in respect of shared office costs and accommodation:

	Income	Debtor at 31 March 2003	Costs	Creditor at 31 March 2003
	£	£	£	£
British Athletic Foundation		273		
		Debtor at 31 March		Creditor at 31 March
	Income £	2002 £	Costs	2002 £
British Athletic Foundation	5,000	81,758	172,130	18

Mr David Moorcroft and Mr Maxwell Jones were also directors of Performance Athlete Services Limited whose activities were transferred to UK Athletics Limited on 31 March 2002. Performance Athlete Services Limited did not trade during the year under review. An irrecoverable intercompany debt of £11,672 has been written off during the year.

Mr Ian Fox is also a consultant for Kington Consultants, who provided consultancy services to UK Athletics in the year to the value of £32,674 (2002: £14,150).

UK Athletics Limited is the sole Trustee of both British Athletic Foundation and British Athletics Benevolent Fund, charities registered in England.

#### 19. GUARANTEE

The four members of the company have agreed to contribute £1 each to the assets of the company in the event of it being wound up.